

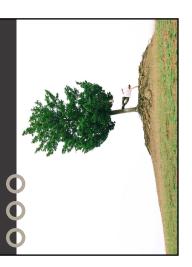




What's the OBJECTIVE?

In this first part of the workshop we are going to develop a new understanding of:

- Motivational Drivers
- How They Work
- How To Manipulate Them







RULES...

Understanding The NEXUS Profile

See Definitions/Rules/Biblical References in your workbook.

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RULES...

Understanding The NEXUS Profile

Each of us has a unique NPS (NEXUS Profile Score) that quantifies our Motivational Drivers.

We call this our: 'ORIGINAL Design'



RULES...

Understanding The NEXUS Profile A person's 'personality' is not the same as their 'ORIGINAL Design'.

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RULES...

Understanding The NEXUS Profile

10 points of difference between core values is a <u>significant</u> difference.

For example: 40 DRIVER, 32 INFLUENCER would mean this person is a dominant DRIVER.

They are <u>far more</u> of a DRIVER than an INFLUENCER.

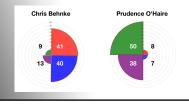


RULES...

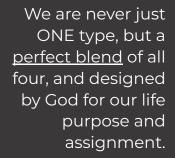
Understanding The NEXUS Profile

'Magnitude of difference' = the point 'difference' between our 'scores'.

You can see between Prudence's **50 Stabilizer** and **8 Driver** there is a **42 point 'difference'**. (42 point 'magnitude of difference').









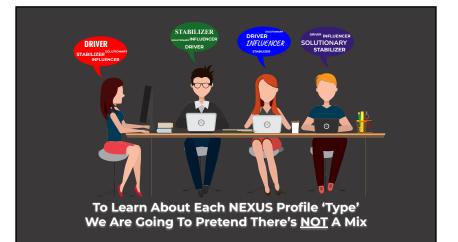
INFLUENCER MOTIVATOR - RELATIONAL UNITY Contribution - Vision + Relationships

SOLUTIONARY MOTIVATOR - SOLUTIONS Contribution - Assessment + Solutions

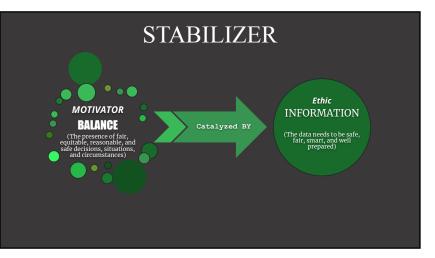
STABILIZER MOTIVATOR - BALANCE Contribution - Conservation + Information

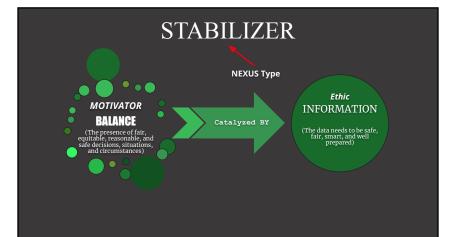


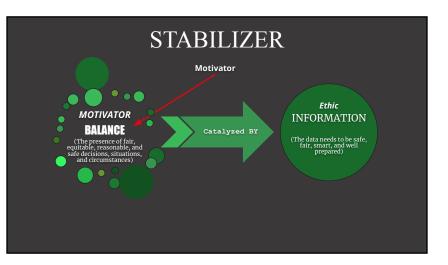


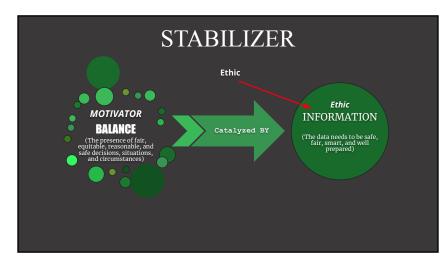


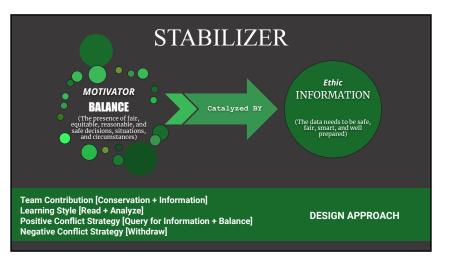












STABILIZER

Ethic: INFORMATION

Ensuring the balance happens by, and through, the use of INFORMATION.

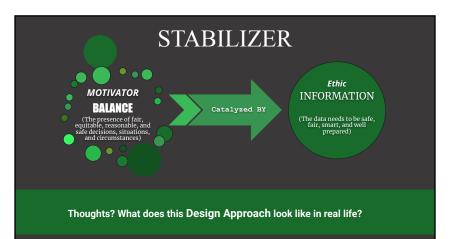
Team Contribution [Conservation + Information] Learning Style [Read + Analyze] Positive Conflict Strategy [Query for Information + Balance] Negative Conflict Strategy [Withdraw]

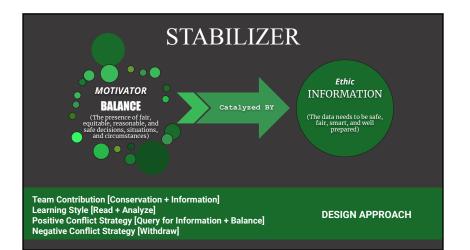
Ethic

INFORMATION

(The data needs to be safe, fair, smart, and well prepared)

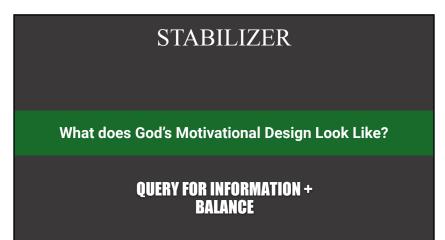
DESIGN APPROACH

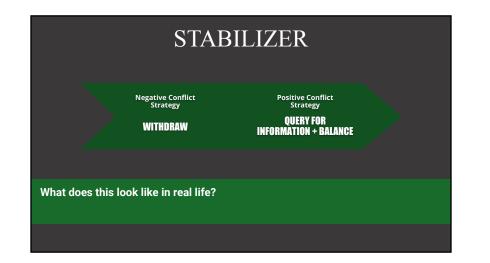


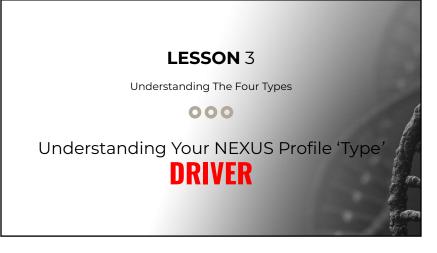














DRIVER

Ethic: DETERMINATION

The next step is and will be obvious to me and I will make it regardless of the situation around me. The belief of those around me doesn't cause doubt in me and may even fuel my robustness.

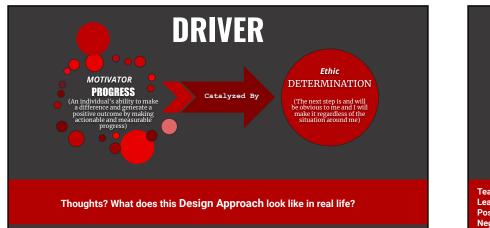
Team Contribution [Action + Progress] Learning Style [Take Action + Learn From Experience] Positive Conflict Strategy [Compel to Positive Progress] Negative Conflict Strategy [Intimidate]

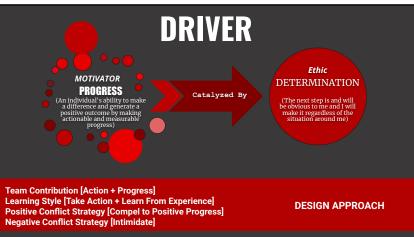
Ethic

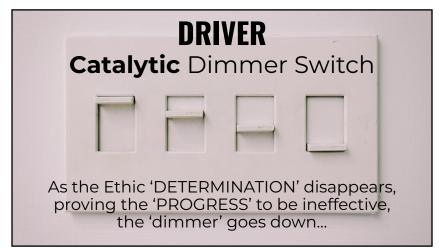
DETERMINATION

(The next step is and will be obvious to me and I will make it regardless of the situation around me)

DESIGN APPROACH











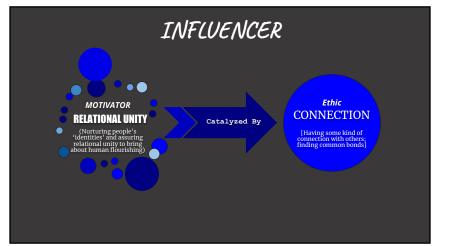
DRIVER

What does God's Motivational Design Look Like?

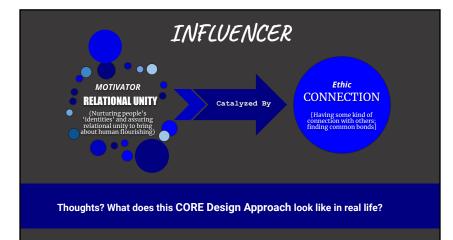
COMPEL TO POSITIVE PROGRESS

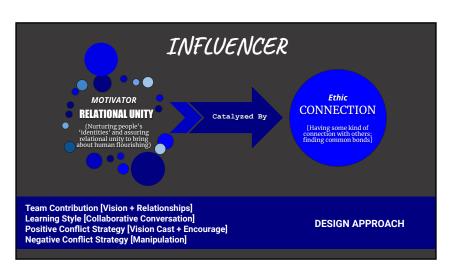




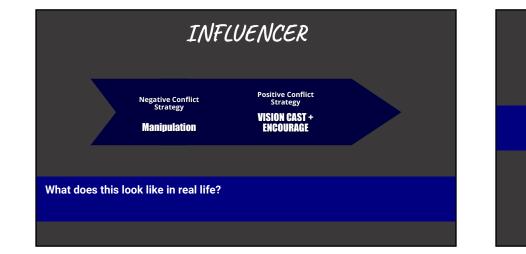








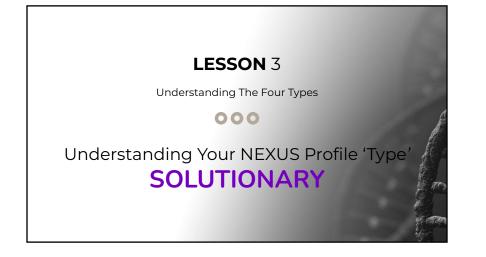


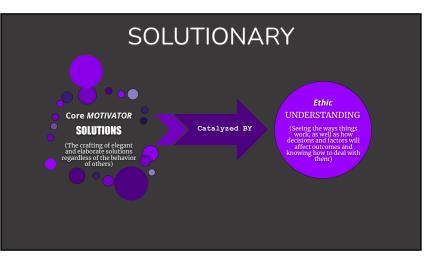


INFLUENCER

What does God's Motivational Design Look Like?

VISION CAST + ENCOURAGE





SOLUTIONARY

Ethic UNDERSTANDING

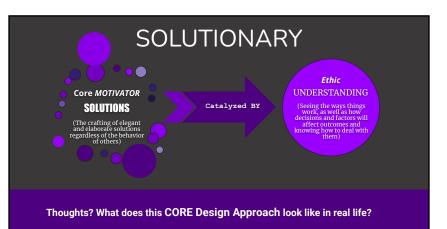
(Seeing the ways things work, as well as how decisions and factors will affect outcomes and knowing how to deal with them)

Ethic: UNDERSTANDING

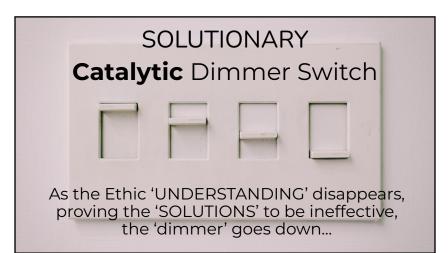
Seeing the ways things work, as well as how decisions and factors will affect outcomes and knowing how to deal with them.

Team Contribution [Assessment + Solutions] Learning Style [Assess + Solve] Positive Conflict Strategy [Listen + Inquisitive Assessment] Negative Conflict Strategy [Deconstructing]

DESIGN APPROACH







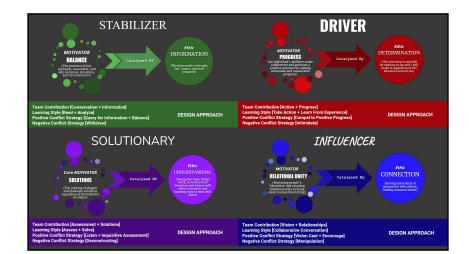




SOLUTIONARY

What does God's Motivational Design Look Like?

LISTEN + INQUISITIVE ASSESSMENT

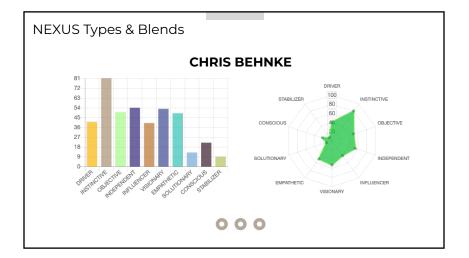


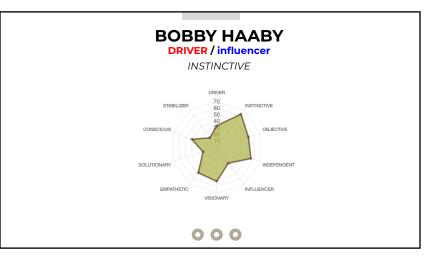
RULES...

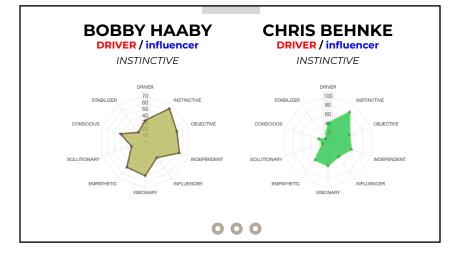
DO-NOT-CLIMB

Understanding The NEXUS Profile Even when both people are mature, different 'DESIGNS' can cause conflict. <figure><figure>

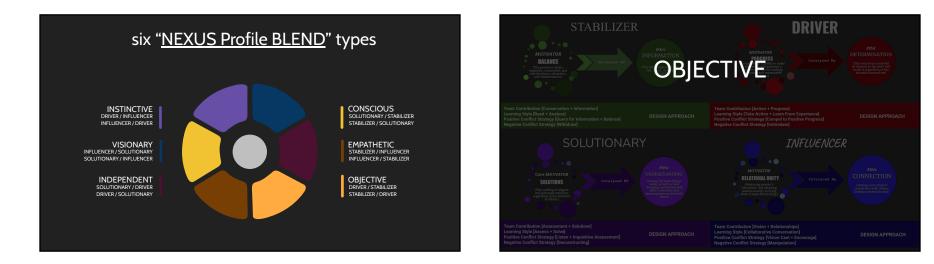
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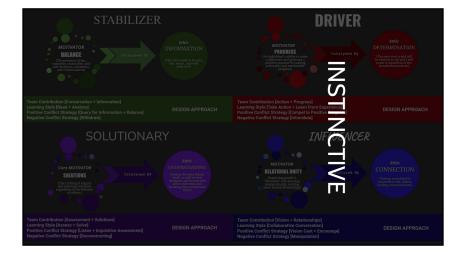


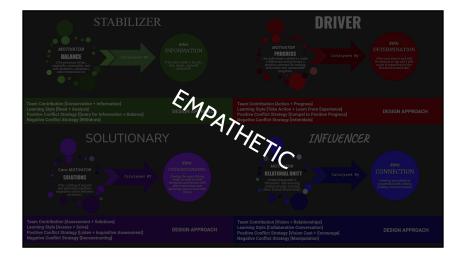


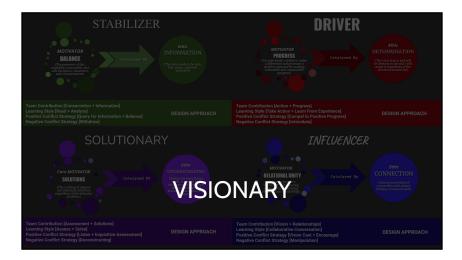


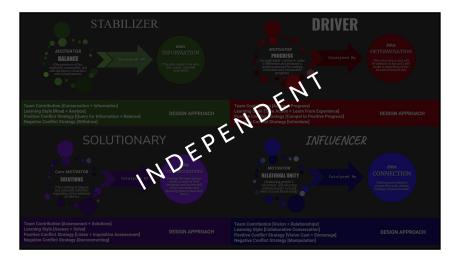


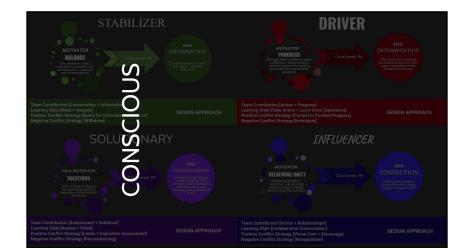


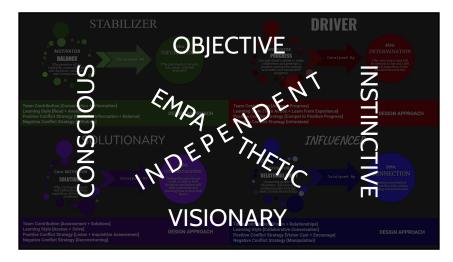










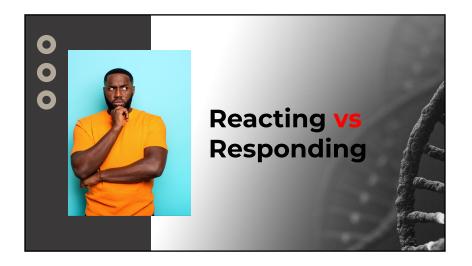










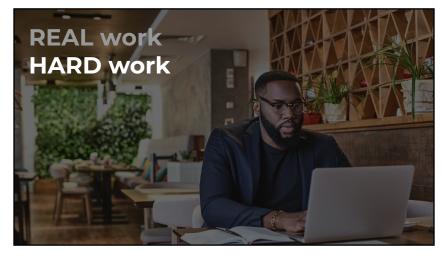




Reacting vs Responding

It is possible to reprogram our brains to be in alignment with a response based in our Original Design.





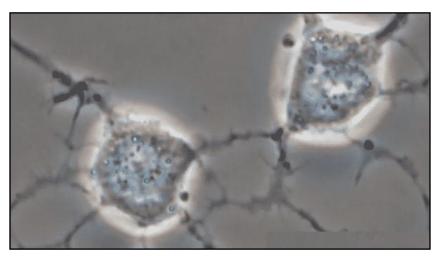


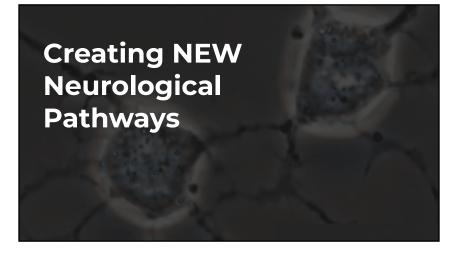






















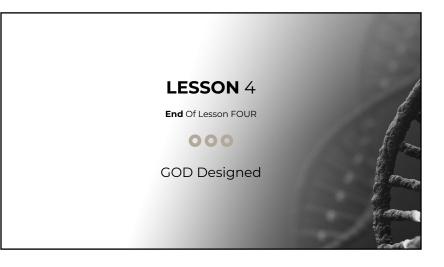






			/// PROFOUND RANGE ///
54 39	Almost always	39-54	You almost always operate in alignment with that NEXUS Type.
38 25	Ordinary and Regular Energizing	25-38	You will ordinarily and regularly operate in line with that NEXUS Type, and you will find it energizing.
24 13	Occasionally	13-24	You will occasionally, and with effort, operate in line with that NEXUS Type.
12 1	Almost never De-motivating	1-12	You will almost never operate in line with that NEXUS Type and you will find it de-motivating.
			/// EMULATION ONLY RANGE ///









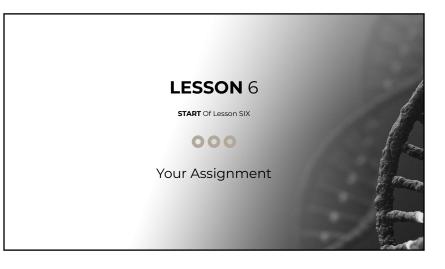


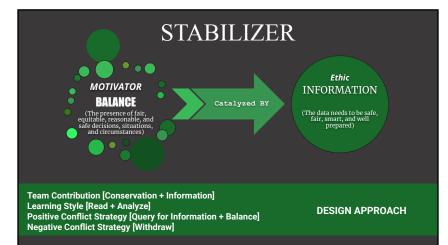




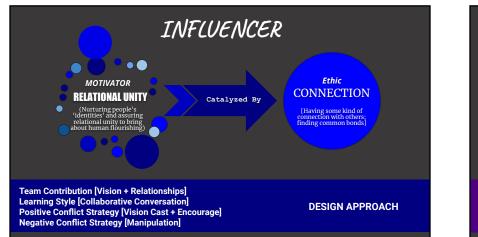


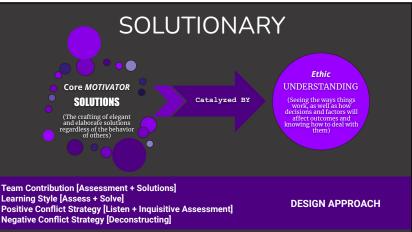


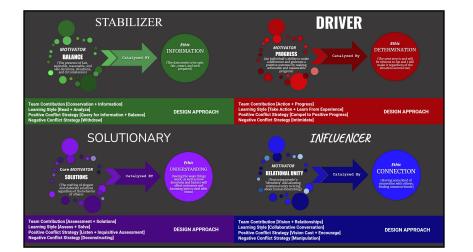


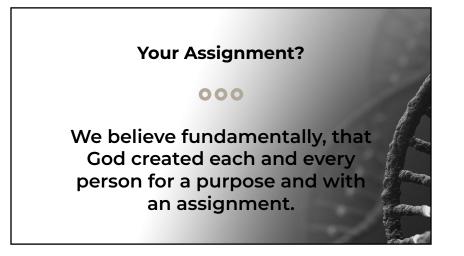






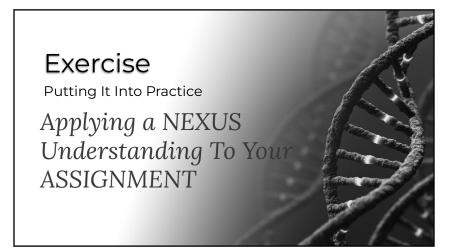
























RULES...

Understanding The NEXUS Profile

We are 'misaligned' from acting purely in alignment with our 'Motivational Blend' by our household of origin, environment and life's circumstances.



RULES...

Understanding The NEXUS Profile

Once you move into your 'negative conflict strategy' it's nearly impossible to move out of it, without taking a break from interacting with the situation.

DO-NOT-CLIMB DO-NOT-CLIMB

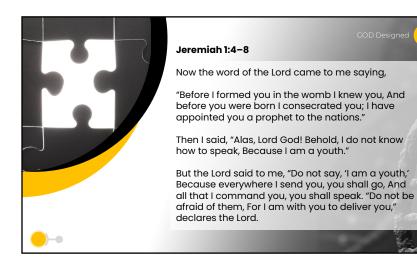
RULES...

Understanding The NEXUS Profile

A person can't 'act' from more than one Profile 'Type' at the same moment.

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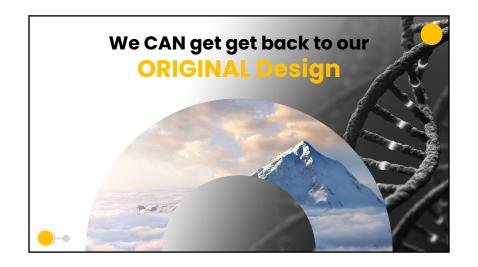
















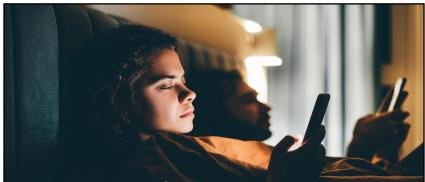
John 8:43-44

43 Why do you not understand what I am saying? *It is* because you cannot hear My word. **44** You are of *your* father the devil, and you want to do the desires of your father. He was a murderer from the beginning, and does not stand in the truth because there is no truth in him. Whenever he speaks a lie, he speaks from his own *nature*, for he is a liar and the father of lies. **45** But because I speak the truth, you do not believe Me.





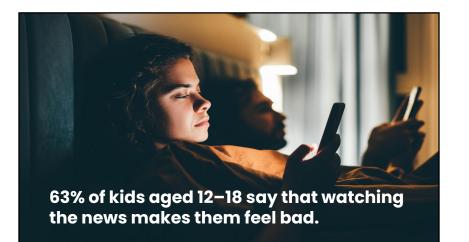


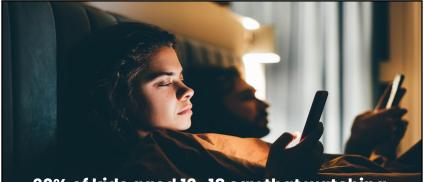


Around 26.7% of people that are exposed to negative news go on to develop anxiety.

An average of 79% of media companies print biased stories for advertisers.







63% of kids aged 12–18 say that watching the news makes them feel bad.







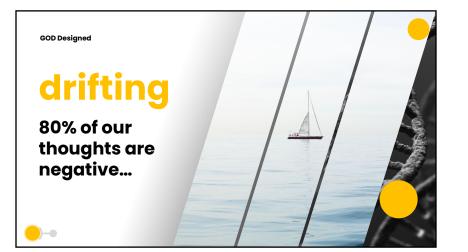




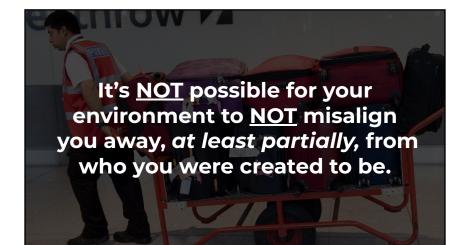




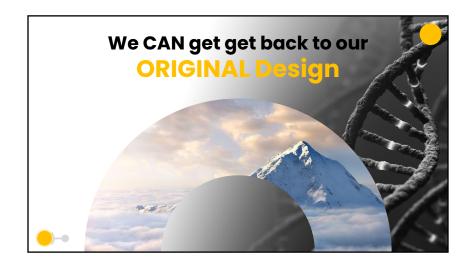




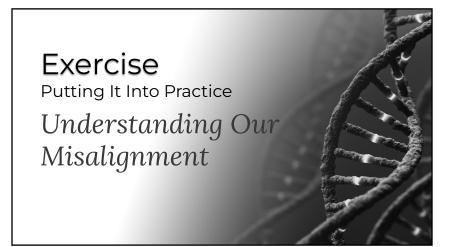




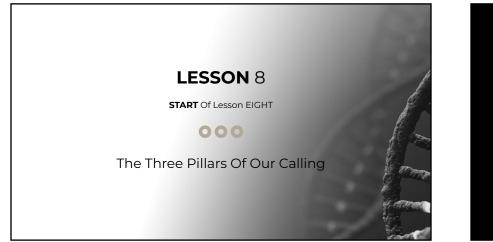




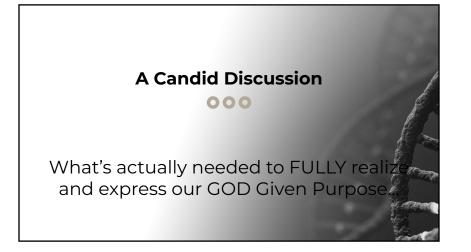




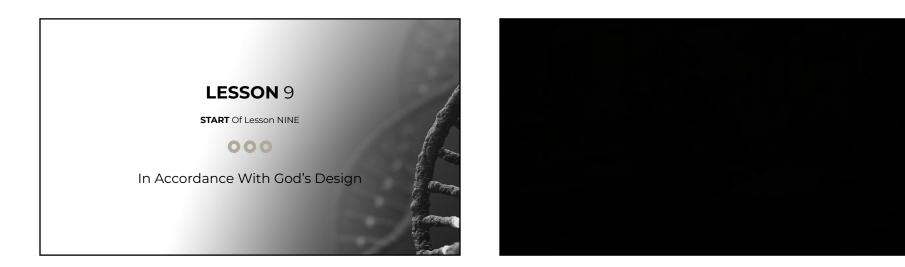
























COD Designed Through purposeful prayer and healing Holy Spirit **will** restore us back to our ORIGINAL DESIGN



GOD Designed

We can never truly express the power of God in our lives to the degree He intended without being in alignment with our ORIGINAL Design





We can never express the full power of what God's purpose for his bride, without each of us functioning together according to His Original Design











